



Legal Education
Society of Alberta

Collaborative Law Programs

Benefits of Collaborative Practice:

- Encourages mutual respect
- Identifies and addresses interests and concerns of all parties
- Utilizes a problem-solving approach
- Emphasizes the needs of children



Discover the benefits of collaborative practice with these three courses, which are recognized by the collaborative law associations in Alberta.

Basic Collaborative Law

Interest-Based Negotiations

Mediation of Family & Divorce Conflicts

Your lifelong partner in continuing legal excellence



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Dates & Locations

BASIC COLLABORATIVE LAW

Edmonton
September 30–October 1, 2016

Chateau Nova Hotel and Suites
159 Airport Road NW

8:30 AM - 5:00 PM

INTEREST-BASED NEGOTIATIONS

Edmonton
October 20–23, 2016

Ramada Conference Centre
11834 Kingsway NW

8:30 AM - 4:30 PM

MEDIATION OF FAMILY & DIVORCE CONFLICTS

Calgary
May 15–19, 2017

Best Western Village Park Inn
1804 Crowchild Trail NW

8:30 AM - 5:00 PM

WHO SHOULD ATTEND

These programs are open to lawyers, as well as mental health and financial professionals

Basic Collaborative Law | SEMINAR CODE: 32006

INSTRUCTORS: Susan L. Zwaenepoel QC, E. Leith Martin

Learn methods for dispute resolution that encourage mutual respect, allow for open communication, utilize a problem-solving approach, as well as identify and address the interests and concerns of all parties, including children.

Discover the dynamics of interpersonal conflict, negotiation theory, and how to create safe, respectful, and proactive processes for resolving disputes.

Cover the 4 principles of collaborative practice: (1) a pledge not to go to court, (2) an honest exchange of information, (3) good faith negotiations, and (4) a solution that considers the highest priorities of all parties.

Discuss ethical issues, how to screen and advise clients, and the role of lawyers and the law.

Workshops include:

- Overview of the collaborative method
- Making the paradigm shift
- Understanding and explaining the participation agreement
- Helping clients commit to the process
- Working with clients to establish goals and identify interests
- Preparing for 4-way meetings
- Strategies for effective 4-way meetings
- Introduction to collaborating in an interdisciplinary model

This basic training utilizes interactive, experiential, and lecture elements, including role play, small group discussion, and dialogue to enhance your learning experience.

“Excellent materials to take home. Good structure and good instructors who are very knowledgeable.”

2016 ATTENDEE

These courses meet the IACP standards for Basic Training for Collaborative Professionals.

Collaborative Law Programs

Interest-Based Negotiations | SEMINAR CODE: 32007

INSTRUCTORS: Susan L. Zwaenepoel QC, E. Leith Martin, Sharlene Yanitski, Marne Turnbull

Communication is a cornerstone of effective interest-based negotiation. This training session focuses on developing practical skills, such as active listening, effective questioning, paraphrasing, reframing, and assertive speaking. Role play (with assistance from experienced coaches), interactive learning, and reflection are used to facilitate skill development.

This seminar will discuss the genesis and dynamics of interpersonal conflict as well as negotiation theory and styles. It will also introduce the 5-stage interest-based negotiation model.

Learn how to prepare for negotiations, assess alternatives (BATNA), build collaborative climates, and identify positions, issues, and interests. Also discover how to build neutral agendas, shift from positions to interests, explore resolution options, and develop agreements that address the needs and interests of all parties.

We negotiate every day, in both our personal and professional lives, but are we effective? By learning about the differences between principled negotiation and adversarial negotiation, you'll be better equipped to negotiate effectively.

“Excellent instructors, useful material, and practical applications.”

2015 ATTENDEE

Mediation of Family & Divorce Conflicts | SEMINAR CODE: 32009

INSTRUCTORS: Patricia L. Blocksom QC, AOE, Rhoda I. Dobler QC, Larry Fong Ph.D., R.Psych.

This course will be of interest to professionals who work with family conflicts, including lawyers, judges, accountants, clergy, educators, employee assistance counsellors, marriage and family therapists, professional counsellors, psychologists, and social workers. Join the hundreds of satisfied graduates who have completed this program since 1989.

Develop the skills, knowledge, and understanding to build a competent and professional mediation practice.

- Learn the critical skills, strategies, and techniques.
- Understand the necessary theoretical foundations of the mediation process.
- Consider ethical issues and policy considerations in the public and private sector.
- Review communications theory and skills, child development theory, and other relevant information about families.
- Cover relevant legal information, business issues, and financial considerations.
- Consider the concept of justice and the place of mediation in the legal system.
- Develop skills to establish and market a successful mediation practice.

The intensity of the course curriculum is designed to help forge a clear sense of the role of professional mediator as distinct from the role of lawyer, judge, counsellor, therapist, or other helping professional.

This program includes various components designed to facilitate the learning experience: demonstrations of the mediation process, video-recorded presentations, lecture and discussion, extensive participant simulation exercises with trainer feedback, informal individual consultations, extensive course materials with all the forms necessary for practice, outlines of the mediation process, and detailed checklists of the issues to be addressed in most cases.

The course will address all major issues confronted in the divorce process, as well as many other family conflicts, including child care arrangements, financial issues, property division, and tax planning.

“There was a lot of opportunity to practice, and the instructors were very helpful in guiding us during the practice.”

2015 ATTENDEE





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ONLINE REGISTRATION

Register online to reserve your spot in this program.

- 1 Visit **LESA.org**
- 2 Enter the seminar code (see inside the brochure) into the "Search our catalogue" field.
- 3 Add to your cart, complete your purchase, and mark your calendar!

MORE REGISTRATION OPTIONS

MAIL: 2610, 10104 - 103 Avenue,
Edmonton, Alberta T5J 0H8

PHONE: 780.420.1987

TOLL FREE IN AB: 1.800.282.3900

EMAIL: lesa@lesa.org

FAX: 780.425.0885

- Basic Collaborative Law** September 30–October 1, 2016 (\$795 + GST)
- Interest-Based Negotiations** October 20–23, 2016 (\$1,395 + GST)
- Mediation of Family & Divorce Conflicts** May 15–19, 2017 (\$1,895 + GST)

**Note: Continental Breakfast and lunch are included for all programs.*

**CHECK
ALL THAT
APPLY**

NAME/NAME FOR TAG: _____

FIRM: _____

EMAIL/PHONE NUMBER: _____

DIETARY RESTRICTIONS/SPECIAL NEEDS: _____

CARD NUMBER: _____

VISA

MASTERCARD

EXPIRY DATE: _____

TOTAL ENCLOSED: _____

(Please make cheques payable to the Legal Education Society of Alberta)

ACCOMMODATIONS

BASIC COLLABORATIVE LAW: A special rate of \$119.00 + tax has been secured for a King Deluxe Room. Rooms must be booked by September 22, 2016. Chateau Nova Hotel and Suites. 1.780.424.6682.

INTEREST-BASED NEGOTIATIONS: A special rate of \$113.20 + tax has been secured for a Queen Business Room. Rate includes breakfast. Rooms must be booked by September 10, 2016. Ramada Conference Centre. 1.780.454.5454.

MEDIATION OF FAMILY & DIVORCE CONFLICTS (MAY): A special rate of \$129.00 + taxes has been secured for a Standard Queen Room. Rooms must be booked by April 14, 2017. Best Western Village Park Inn. 1.403.289.0241.

**For each reservation, indicate that you are with the Legal Education Society of Alberta.*

CANCELLATIONS: For Basic Collaborative Law, registration fees, less a **\$150.00 + GST** administration fee, will be refunded for cancellations received in writing at least **30** full business days prior to the seminar. For Mediation of Family & Divorce Conflicts and Interest-Based Negotiation, registration fees, less a **\$250.00 + GST** administration fee, will be refunded for cancellations received in writing at least **30** full business days prior to the seminar. Refunds cannot be given after that date; however, seminar materials, if any, will be forwarded. Registrant substitution is permitted at all times.

LESA's Privacy Policy can be found online at LESA.org
GST REGISTRATION NUMBER: R122368533